**Widiyanto Andy: Experiences teach me a lot.**

Widiyanto Andy Nugroho, or Andy, is a businessman who has lots of experience. He was born and grew up in Sleman, Yogyakarta. This son of Hendi Sulistyanto and Widyas Riadining Rahayu, has only one sister. When Andy was a kid, he’s a shy boy. Whenever he met strangers, he’s always afraid and hid behind his mother. Since he’s in elementary school, he tried to be brave and confident. He started actively taking part in organizations, training and seminars. He is now a clever man who is passionate about mathematics and science studies. Always learn and never give up are his keys. He finally got his bachelor’s degree in accounting and his master’s degree in science. Now, he successfully ran a medical product-sales business. That makes him a successful entrepreneur with a myriad of experiences.

**Abundant Experiences**

When Andy was a child, he was an extremely insecure boy. He always hid behind his mother’s skirt and bowed his head when he met anyone. Seeing his character, his parents worried and afraid that Andy wouldn't be able to socialize well. Eventually, his mother enrolled him in various activities both at school and outside school. Andy joined scouts, pencak silat (an Indonesian traditional martial art), math lessons, music lessons, English lessons, and various competitions. From that, his confident and optimistic soul grew. He became an active person both in his school and his neighborhood.

He actively participated in competitions and several training and seminars. He has also won several competitions, such as in 2001, he has participated and got runner up in the Abacus Mental Arithmetic Competition grade 3 abacus for Yogyakarta and Central java, in 2003 he has participated and got a 3rd position in the Abacus Mental Arithmetic Competition grade 7 abacus for Yogyakarta and Central Java, and the 1st winner of high school theater competition as an actor, led by APMD Yogyakarta in 2009. Also, he took part in such activities like training and seminars. in 2003, has successfully completed the education “Kader Muda” of Perguruan Seni Beladiri Indonesia, Tapak Suci Putera Muhammadiyah, in 2012 took part in the Global Business Program at the SolBridge International School of Business, Woosong University, in Daejeon, South Korea, and he has attended the course on Business Process Integration Configuration I in 2013.

**Entrepreneur**

After graduating from Gadjah Mada University and getting a Master of Science degree in 2017, he tried to find a job. He applied for a job at several companies in Yogyakarta. He also applied for becoming a civil servant. However, it was not his fortune; he did not qualify in all the job selections. Andy didn’t lose heart. He kept trying and kept praying.

Seeing Andy’s patience and persistence, his mother advised him to start a business in the sale of medical equipment. At first, Andy had doubts because he felt that he had no experience in health and was very different from his passion so far. Yet, he was determined to get out of the comfort zone, trusting that efforts would not betray the results. He accepted his mother's suggestion and then built this company in 2018 with the name CV. Medical Nugroho. It wasn’t easy for Andy to start his new business, with lots of efforts and struggles until finally becoming a company like now with billions of revenue.